## Client Fact Find



**Prepared For** 

**Prepared By** 

# Advices & Decisions

### **Protection**

Topic	Review	Priority	Time Frame
- Life Cover			
Advice and Decision			
- Mortgage Protection			
Advice and Decision			
- Income Protection			
Advice and Decision			
- Specified Illness			
Advice and Decision			
- Inheritance Planning			
Advice and Decision			
- Other Covers (Permanent Total Disability, Hospital Cash, Childrens Protection, Monthly Income Benefit on Death, Whole of Life Continuation and Personal Accident)			
Advice and Decision			

### Savings

Topic	Review	Priority	Time Frame
- Savings			
Advice and Decision			
- Education Planning			
Advice and Decision			

#### Investment

Topic	Review	Priority	Time Frame
- Investment			
Advice and Decision			

#### **Pension**

Topic	Review	Priority	Time Frame
- Pension			
Advice and Decision			

### Insurance

Topic	Review	Priority	Time Frame
- Health Insurance			
Advice and Decision			
- House Insurance			
Advice and Decision			
- Motor Insurance			
Advice and Decision			
- Payment Protection Insurance			
Advice and Decision			
- Estate Planning			
Advice and Decision			
- Other			
Advice and Decision			

### Mortgage

Topic	Review	Priority	Time Frame
- Mortgage			
Advice and Decision			
- Borrowing Review			
Advice and Decision			

# Section 1 - Personal Review

	Client		Linked Client
First Name		First Name	
Surname		Surname	
Gender		Gender	
Date Of Birth		Date Of Birth	
Civil Status		Civil Status	
Smoker		Smoker	
Address		Address	
Post Code		Post Code	
Mobile		Mobile	
Email		Email	
Home Phone		Home Phone	
Work Phone		Work Phone	
Fax		Fax	
	Em	ployment	
Occupation		Occupation	
Туре		Туре	
Employer		Employer	
Director		Director	
Shareholder		Shareholder	
% Shareholding		% Shareholding	
Address		Address	
Commenced		Commenced	
2nd Occupation		2nd Occupation	
2nd Employer		2nd Employer	

				_		
		- 1	ncome	9		
Gross Income €				Gross Income €		
Self Employed Taxable Income €						
Other Income €				Other Income €		
Non Taxable €				Non Taxable €		
Rental Income €				Rental Income €		
Net Income €				Net Income €		
				-		
		Employ	/ment	Benefits		
Death in Service				Death In Service		
Employer's Income Protection Amount (p.a)				Employer's Income Protection Amount (p.a	a)	
Health Insurance				Health Insurance		
Pension				Pension		
		Monthly	State	Benefits		
Social Welfare Benefits				Social Welfare Benefits	5	
Child Benefit				Child Benefit		
Mortgage Interest Supplement				Mortgage Interest Supplement		
Family Income Support				Family Income Suppor	t	
		De	penda	nts		
Name	Date Of Birth	Ago		Name	Date Of Birth	Ago
Ivaille	Date Of Biftil	Age		INAIIIE	Date Of Birtif	Age

Notes:		Notes:	

## Section 2 - Financial Review

	Client	Linked Client		
	Pensio	on		
Anticipated Retirement Age		Anticipated Retirement Age		
Target Pension as % of Salary		Target Pension as % of Salary		
	Investment K	nowledge		
None		None		
Limited		Limited		
Good		Good		
Extensive		Extensive		
Preferred Investment Type		Preferred Investment Type		
Product Type		<b>Product Type</b>		
Knowledge and Ex of Preferred Invest Product Type		Knowledge and Experience of Preferred Investment Product Type		
	Attitude To	o Risk		
Risk Averse	(Ultra Conservative)	Risk Averse	(Ultra Conservative)	
Low Risk	(Cautious)	Low Risk	(Cautious)	
Medium Risk	(Balanced)	Medium Risk	(Balanced)	
High Risk	(Growth)	High Risk	(Growth)	
Level	□1 □2 □3 □4 □5 □6 □7	Level	□1 □2 □3 □4 □5 □6 □7	
	Profile Adju	stments		
Ter	m Level	Terr	n Level	
Savings		Savings		
Investment		Investment		
Pension		Pension		
Notes		Notes		
	0 1			
ſ	Savin	ys		

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Do you want save additio money on a regular basi	nal					Do you v save add money o regular b	litional n a			
Long Term Savings Goa	als					Long Ter Savings				
Objectives						Objective	es			
Time Line						Time Lin	е			
Preferred ter for Investme (yrs)						Preferred for Inves (yrs)				
					Ass	ets				
Client	Asset Type		Ref/Addres	SS	Value		Net Mont Income	hly	Notes	
					Liabil	lities				
Client	Liability Ty	ре	Provider	F	Purpose	Monthly Repayment (Due)	Month Repayn (Being F	nent	Total Balance Outstanding	End Date
		$\perp$								
		+								
		+								
				1	Net Worth	Statement				
1 (			T	1 1111					( D	

ssets € Tot	al Liabilities €	Net Worth (	-Deficit) €
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### **Monthly Expenditure**

Please note Household/Living Expenses also include the cost of Protection Insurance, Household Insurance, Health Insurance, Investments and Pensions.

	Seif		Partner
Mortgage(s)		Mortgage(s)	
Car Loans		Car Loans	
Personal Loans		Personal Loans	
Other Loans		Other Loans	
Credit Card		Credit Card	
Other		Other	
Household / Living Expenses		Household / Living Expenses	
Total Monthly Expenditure		Total Monthly Expenditure	
Monthly After Tax Income		Monthly After Tax Income	
Monthly Surplus/Shortfall		Monthly Surplus/Shortfall	
Notes		Notes	

# **Section 3 - Existing Policies**

## **Protection Policies**

Company	Policy Number	Policy Type	Premium €	Frequency	Status	Benefits	Start Date	End Date

.00

## Savings and Investment Policies

Company	Policy Number	Product	Premium €	Frequency	Status	Value €	Start Date	Maturity Date
			.00		ı			

### Pension Policies

I GIISIOII I	Ullules							
Company	Policy Number	Policy Type	Premium €	Frequency	Status	Value €	Start Date	End Date
			.00					

ncome Pro	ncome Protection Policies						
Company	Policy Number	Premium €	Frequency	Status	Benefits	Start Date	End Date
		.00					

Mortga	Mortgages and Loans								
Company	Ref / Address	Type	Repay Due	ment € Being Paid	Total Balance Due €	Arrears €	Est Property Value €		Notes / Description

Health Insurance	lealth Insurance Policies							
Company	Policy Number	Premium €	Frequency	Status	Start Date			
		.00						

House Insuran	House Insurance Policies							
Company	Policy Number	Premium €	Frequency	Status	Start Date	End Date		
		.00						

Payment Protection Insurance Policies						
Company	Policy Number	Premium €	Frequency	Status	Start Date	End Date
		00				

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### **Declarations**

#### **Client Disclosure Requirements:**

I/we are aware that when completing proposals customers are required to disclose; medical details or history and previous insurance claims made for the type of insurance sought.

#### Failure to do so may result in;

- i) a policy may be cancelled.
- ii) claims may not be paid.
- iii) difficulties may be encountered in trying to purchase insurance elsewhere.
- iv) in the case of property insurance, failure to have property insurance in place could lead to a breach of the terms and conditions attaching to any loan secured on that property.

I/We acknowledge receipt of Terms of Business advices. I/We declare that to the best of my/our knowledge and belief, all the information contained in this review is true and complete. The Advisor's Comments and Recommendations have been fully explained to me/us and I/we confirm that I/we wish to proceed as outlined in this document.

#### Consents.

I/We agree that we may be contacted for other services and for marketing purposes by telephone, email and SMS messaging. []Yes []No

I/We confirm that where I/We are represented by an introducer (accountant, solicitor, estate agent or other party) that I/We agree that information such as amount of finance approved and the amount drawn-down can be shared with the introducer for the purpose of paying introductory fees to the introducer. []Yes []No

Self	Partner
Signature	Signature
Date	Date
Advisor	
Signature	
Date	